



Nov 1<sup>st</sup>, 2011

## Letter of Recommendation

To Whom It May Concern,

This is a personal recommendation letter for Swerling, Milton Winnick.

On Feb. 2<sup>nd</sup>, 2011; the roof of our building collapsed and as we came to find out, it was a complete loss. I reached out for some recommendations on adjusters to assist in the recovery; multiple sources whom I trust recommended SMW. As with most business owners, we have limited experience dealing with complexities of the insurance process other than buying insurance and avoiding claims. In our case, it was a very complex claim since it dealt with not only personal property, but the demolition and construction of a completely new 140,000 sq. ft. building.

The team at SMW, including Paul Winnick and James Harlor, showed from the beginning that they had the expertise and experience to handle the situation, complete confidence in their ability to achieve results, and expressed genuine care and support for our situation.

In the end, they were able to settle our personal property insurance to the maximum amount as well as an agreed upon settlement for the building; the total payout was 14.3 million dollars.

I would highly recommend the firm of Sweling Milton Winnick if you are ever in need of an adjuster. After going through the process, I know I could have never achieved the same result in the amount of time without them.

Sincerely,

David Sun

A handwritten signature in black ink, appearing to read "David Sun", written over a horizontal line.